

 **ROYAL**® Pipe & Fittings
A Westlake Company

Date: October 1, 2018
To: All Valued PVC Fitting Customers
From: Bruce MacGowen, National Sales Manager
Subject: PVC Electrical Fittings – Price Increase Announcement

North American Pipe/Royal Building Products will implement a fitting list price adjustment effective November 5, 2018. There is not a set % increase, but a price alignment to be more competitive in the marketplace. There will be both increases and decreases to list pricing.

As part of this adjustment, we will offer a single 0.13 multiplier for all items sold from our warehouses nationwide starting November 5, 2018.

We appreciate your past patronage and look forward to servicing your PVC fitting requirements in the future.

Sincerely,

Bruce MacGowen
General Sales Manager, Electrical
North American Pipe and Fittings Solutions